

BY RONALD R. CARPENTES

No. 79207-1

OLEAK D'

## SUPREME COURT OF THE STATE OF WASHINGTON

## JUDITH A. YOUNG,

Petitioner

vs.

JAMES M. YOUNG and SHANNON YOUNG, husband and wife

Respondents

and

STATE OF WASHINGTON DEPARTMENT OF LABOR & INDUSTRIES

Defendant

## SUPPLEMENTAL BRIEF OF PETITIONER, JUDITH YOUNG

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ORIGINAL

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## I. STATEMENT OF THE CASE

Over a period of more than four years, Jim and Shannon Young lived on property owned by Jim's aunt, Judith Young. When Jim and Shannon refused to leave the property so Judith could sell it, Judith sued Jim and Shannon asking the court to quiet title in her name and eject them from the property. Jim and Shannon filed a counterclaim. Among other claims, they asserted unjust enrichment for, among other things, improvements they made while living on the property.

The trial court quieted title in Judith on motion for summary judgment. The case proceeded to trial.

At trial, Jim and Shannon presented expert testimony on two matters in support of their unjust enrichment claim: (1) the increase in value of the property attributable to the improvements Jim and Shannon made; (2) the amount a general contractor would have charged Judith to make the improvements to the property that Jim and Shannon had made. Jim and Shannon argued they were entitled to the greater of the two values. Judith presented expert testimony on the increased value of the property, but not on the value of the improvements.

On the value of improvements issue, Jim and Shannon's expert testified that the amount totaled \$760,382.00. This amount represented the sum of the individual costs for each separate improvement (\$501,866.00), plus what the expert termed "supplemental amounts" (\$258,516.00). The "supplemental amounts" included amounts a general contractor would incur for the cost of bonds, insurance, taxes, overhead, profit, construction contingencies, mobilization costs, tools and general equipment, and the like. (CP 640 (Conclusion of Law 8b.); Exh. 87 at 9. The expert's report is attached as **Appendix A.** 

The court entered findings of fact and conclusions of law, none of which have been challenged. They are attached as **Appendix B**. The court declined Jim and Shannon's request that they be awarded the greater of the increased value or the cost of improvement, the greater being the increased value. Instead, the court awarded damages based on the value of the work. In doing so, the court accepted dollar for dollar the precise amount assigned to the individual improvements by Jim and Shannon's expert witness, \$501,866.00. (CP 639 (Conclusion of Law 7); Exh. 87 at 9). The only amounts offered by their expert the trial court did not award were the "supplemental amounts." The court stated that "under the circumstances of

this case" Appellants "should not be" entitled to recover general contractor's costs. (CP 640 (Conclusion of Law 8b.)(emphasis added))

Jim and Shannon appealed. They argued that the trial court should have awarded the greater of (1) the amount by which their work increased the value of the property or (2) the amount their expert testified a general contractor would have charged Judith to perform the work. In the alternative, they argued that if "cost to construct" is the proper measure of damages, the trial court should have included all of what a general contractor would have charged, including the "supplemental amounts," in its award.

The Court of Appeals rejected the first measure because neither Washington nor a majority of courts require the "greater of" measure of recovery in quantum meruit cases. The Court of Appeals also decided, however, that the trial court should have awarded precisely what a general contractor would have charged, including the "supplemental amounts." The Court of Appeals remanded the case to the trial court to enter judgment in the amount of \$760,382.00, the total sum testified to by Jim and Shannon's expert.

## II. ISSUES PRESENTED FOR REVIEW

Judith petitioned this Court for review. The Court accepted review

## on the following issues:

- 1. In an action for quantum meruit arising from constructed improvements to real property, is the fact-finder constrained to award the amount a third party general contractor working under ideal circumstances would charge for the work performed by the claimant without regard for the claimant's position or the actual circumstances under which the work was performed?
- 2. In an action for quantum meruit arising from constructed improvements to real property, does the fact-finder have discretion to consider the claimant's position and the actual circumstances under which the work was performed to determine that the reasonable value of the work performed is less than what a general contractor working under ideal circumstances would have charged for the work performed by the claimant?
- 3. In this case, did the trial court abuse its discretion in determining that the claimants, who are not licensed general contractors and who constructed improvements over a period of years while residing rent-free on the property, were not entitled to recover as if they were general contractors working under ideal circumstances?

## III. ARGUMENT

## A. Summary of Argument

The Court of Appeals correctly rejected the "greater of" measure because neither Washington nor a majority of courts apply that measure in quantum meruit cases. And, the Court correctly recognized that the proper measure of recovery in quantum meruit cases is the "reasonable value" of the

work performed. That rule is established by clear precedent. However, the Court of Appeals incorrectly decided that "reasonable value" equated as a matter of law to the cost Judith would have paid a general contractor to perform the work. In doing so, the Court of Appeals failed to apply the established measure of damages in quantum meruit cases, wrongly substituted its judgment for the judgment of the trial court, and in effect, rewarded plaintiffs with amounts they likely would not have received had the work they performed been subject to a clearly articulated oral or written contract. The Court should have reviewed the trial court's decision for substantial evidence, while recognizing that the positions of the parties and unique circumstances of the case are factors which justify a measure of recovery that considers both the benefit to Judith and the loss to Jim and Shannon. The Court should have ruled that the trial court made an award justified by the evidence and the relative positions of the parties.

### B. Standard of Review

The amount of damages is a matter to be fixed within the judgment of the fact finder. A trier of fact has discretion to award damages which are within the range of relevant evidence. <u>Mason v. Mortgage America, Inc.</u>, 114 Wn.2d 842, 850, 792 P.2d 142 (1990). An appellate court will not disturb an

award of damages made by the fact finder unless it is outside the range of substantial evidence in the record, or shocks the conscience, or appears to have been arrived at as the result of passion or prejudice. *Id*.

## C. The Proper Measure of Damages in Quantum Meruit Cases Considers the Unique Setting of the Case and the Unique Circumstances of the Parties.

The measure of damages in quantum meruit cases for improvements to real property was described in *Noel v. Cole*, 98 Wn.2d 375, 655 P.2d 245 (1982). In that case, a logging company contracted with the Washington Department of Natural Resources to log a portion of public lands. Later, after the company had partially constructed a road to service the operation, the contract was declared void. This court determined, nevertheless, that the contractor was entitled to recover for its improvements to the land and described how to measure that recovery.

The proper measure of its [the contractor's] recovery is the reasonable value of its improvement to the tract in question, namely its partial road construction, less any profits from the timber removed. Where, as here, the party seeking recovery is not at fault, reasonable value is measured by the amount which the benefit conferred would have cost the defendant had it obtained the benefit from some other person in the plaintiff's position. Restatement (Second) of Contracts §§ 371, comment b (1981); 12 S. Williston, Contracts §§ 1485 (3d ed. 1970). This amount is to be distinguished from cost and might be either more or less, though cost is some evidence of value. S. Williston, at §§ 1483 (3d ed. 1970);

Edwards, at 607, 409 P.2d 153.

98 Wn.2d at 382-83 (emphasis added). The court went on to determine that reasonable value is an unliquidated amount, not subject to prejudgment interest. <u>Id.</u> at 383. By definition, unliquidated damages are damages that must be computed based upon opinion and discretion. See, <u>Norris v. State</u>, 46 Wn. App. 822, 824, 733 P.2d 231 (1987)("By definition, liquidated damages are damages that can be exactly computed without reliance on opinion or discretion.")

The Court in <u>Noel</u> made clear that in determining damages a fact finder properly considers (1) the position of the claimant and (2) the cost of the work performed. These are evidence of reasonable value, neither of which are determinative as a matter of law. The Court also made clear that reasonable value is not subject to precise measurement and, therefore, must be within the fact-finder's discretion.

These rulings make clear that the amount of quantum meruit awards is discretionary, individualized, case specific, and not subject to hard and fast rules of measurement. This fact has been recognized repeatedly, both explicitly and implicitly, in decisions before and after *Noel*. As the Court stated in *Ducolon Mechanical, Inc. v. Shinstine/Forness, Inc.*, 77 Wn. App.

707, 712, 893 P.2d 1127 (1995), quantum meruit remedies are fashioned broadly to fit a variety of circumstances.

In quantum meruit and restitution cases, Washington courts measure the reasonable value of the benefit conferred to the defendant in a variety of ways. See i.e., Losli v. Foster, 37 Wn.2d 220, 232, 222 P.2d 824 (1950) (actual cost of labor and materials); Irwin Concrete, Inc. v. Sun Coast Properties, *Inc.*, 33 Wn. App. 190, 653 P.2d 1331 (1982) (contract price). Although early Washington cases limited recovery to the contract price, later cases suggest that this rule is not applicable in all cases. See Dravo Corp. v. L. W. Moses Co., 6 Wash. App. 74, 91, 492 P.2d 1058 (1971) (citing early cases), review denied, 80 Wn.2d 1010 (1972); see generally Joseph M. Perillo, Restitution in the Second Restatement of Contracts, 81 Col.L.Rev. 37, 44-45 (1981); U.S. for Use of Bldg. Rentals Corp. v. Western Cas. & Sur. Co., 498 F.2d 335, 338 (9th Cir.1974) ("The contract price, while evidence of reasonable value, is neither the final determinant of the value of performance nor does it limit recovery.").

Accord <u>State v. A.N.W. Seed Corp.</u>, 116 Wn.2d 39, 802 P.2d 1353 (1991)("Restitution . . . encompasses a very broad scope of remedies fashioned to fit a variety of circumstances.")

At the center of this broad scope of remedies is the equitable nature of the claim itself. Quantum meruit is one of the names of relief for unjust enrichment, and falls within the unjust enrichment doctrine. <u>Baile</u> <u>Communications, Ltd. v. Trend Bus. Syst.</u>, supra, 61 Wn. App. at 160. Unjust enrichment is a form of the more generalized claim for restitution. <u>Chemical</u>

Bank v. Washington Public Power Supply System, 102 Wn.2d 874, 904, 691 P.2d 524 (1984). Restitution is an equitable remedy and "trial courts have broad discretionary power to fashion equitable remedies." Ehsani v. McCullough Fam. P'ship, \_\_ Wn.2d \_\_, 159 P.3d 407, 408 (June 07, 2007), quoting In re Foreclosure of Liens, 123 Wn.2d 197, 204, 867 P.2d 605 (1994).

Restitution is not of mere right. It is ex gratia, resting in the exercise of a sound discretion, and the court will not order it where the justice of the case does not call for it . . . .

Ehsani, supra, 159 P.3d at 412, (quoting <u>Atlantic Coast Line R.R. Co. v.</u> Florida, 295 U.S. 301, 310, 55 S. Ct. 713, 79 L. Ed. 1451 (1935)(quoting <u>Gould v. McFall</u>, 118 Pa. 455, 456, 12 A. 336 (1888))).

Indeed, consideration of the unique setting of the case and the unique circumstances of the parties is the hallmark of equitable remedies. Our courts have stated: "[E]quitable doctrines grew naturally out of the humane desire to relieve under special circumstances from the harshness of strict legal rules." *Hamm v. State Farm Mut. Auto. Ins. Co.*, 151 Wn.2d 303, 326 n. 5, 88 P.3d 395 (2004) (quoting *Kingery v. Dep't of Labor & Indus.*, 132 Wn.2d 162, 173, 937 P.2d 565 (1997)); accord *Hyatt v. Dept. of Labor & Indus.*, 132 Wn. App. 387, 398, 132 P.3d 148 (2006)("Equitable doctrines are

generally designed to relieve certain parties under special circumstances from the harshness of strict legal rules."). The goal of the court in equity is to do substantial justice to the parties. *Shoemaker v. Shaug*, 5 Wn. App. 700, 704, 490 P.2d 439 (1971); *Carbon v. Spokane Closing & Escrow Co.*, 135 Wn. App. 870, 878-79, 147 P.3d 605 (2006). Thus, "[a] trial court sitting in equity may fashion broad remedies to do substantial justice and put an end to litigation." *Carpenter v. Folkerts*, 29 Wn. App. 73, 78, 627 P.2d 559 (1981).

It is apparent that a trial court cannot address the "justices of the case," "do substantial justice", or relieve the parties from the "harshness of strict legal rules" without the discretion to consider individualized facts and the ability to fashion an appropriate, individualized remedy. Therefore, in quantum meruit cases based on improvements to real property, trial courts tasked with determining reasonable value should not be constrained by what a general contractor would charge to do the work.

The trial court here did not consider itself so constrained. For this reason, the trial court did not apply an incorrect legal standard in assessing damages when it considered facts other than what a general contractor would have charged Judith.

## D. Substantial Evidence Supported the Trial Court's Decision.

If the trial court properly did not constrain its award of damages by what a general contractor would have charged Judith to do the work, the next question is whether substantial evidence supported the court's decision that reasonable value did not include the "supplemental amounts." Substantial evidence is evidence sufficient "to persuade a fair-minded, rational person of the truth of a declared premise." *In re Discipline of Poole*, 156 Wn.2d 196, 209 n. 2, 125 P.3d 954 (2006).

In this case, many facts supported the trial court's decision that awarding the "supplemental amounts" was not warranted:

- Jim and Shannon were not general contractors, nor were they licensed as such. (CP 618 (Finding of Fact 4); CP 659, ln. 7-11). Jim was licensed to perform tree removal. Consequently, Judith did not have the protections that licensing or lack of licensing would have provided. See RCW 18.27.080.
- Jim also was not bonded or insured for the work, and consequently Judith did not have those protections either.
- Jim and Shannon performed the work under conditions dissimilar to those that would have been expected of a general contractor. They completed work on their own schedule and as their family and other business ventures allowed.

- A substantial portion of the award was compensation for Jim's and Shannon's own time which did not justify a separate award for profit. (CP 627 (Finding of Fact 79)).
- Jim and Shannon did not actually incur some of the supplemental expenses, such as sales taxes, bonding and insurance costs.
- Jim and Shannon received other benefits the court did not offset. Among them was the rent-free, voluntary occupation of the premises for a period of years (CP 659, ln. 14; 669, lns. 8-11) including use of the premises to store their business-related property, the interest free use of loan proceeds for a period of years (CP 642 (Conclusion of Law 17D.)), and gifts (CP 668, lns. 5-7).
- The cost of the work was never specified, unlike what would occur with a general contractor. Thus, Judith lost an important element in the planning and decision-making process.
- Jim and Shannon made many if not most of the construction decisions to suit their individual tastes and goals.
- Unlike a general contractor, Jim and Shannon resided on the property, using it during the time of construction as it suited their needs.
- At points during their relationship, Judith had offered to pay Jim and Shannon, but they declined. (CP 660, lns. 9-20).
- The parties are family members, and have an extensive history of financial dealings that benefitted both, but were not controlled by free-market

conditions. One example was a substantial unsecured, interest only loan Judith extended to Jim and Shannon. (CP 619 (Findings of Fact 13-14)).

- At all times Judith acted in good faith. (CP 633 (Finding of Fact 119(a))).
- Judith promptly and without question paid expenses Jim and Shannon presented to her. (CP 668, lns. 7-10).
- Jim and Shannon did not advise Judith that such costs were being incurred or would ordinarily be charged for the work they were performing.

This evidence showed that Jim's and Shannon's position vis-a-vis Judith was substantially unlike that of a general contractor to a client. Based on this evidence, a reasonable fact finder could reasonably conclude that awarding Jim and Shannon the full panoply of general contractor costs was not appropriate. Thus, the evidence supporting the trial court's decision was substantial.

## E. By Applying a Fixed Measure of Damages, the Court of Appeals' Defeats the Purpose of Equitable Remedies.

The purpose for the court's crafting equitable remedies, any equitable remedy, has not changed over the centuries. It is now and has always been to mitigate the perceived harshness of some legal rule.

Hamm v. State Farm Mut. Auto. Ins. Co., 151 Wn.2d 303, 326, 88 P.3d 395 (2004). Thus, by definition, equity mitigates and serves as a compromise to

the more harsh legal doctrines. As a compromise, equity may act without undermining the legal principles it seeks to ammeliorate.

This fact is illustrated by the law of implied contracts. The law recognizes two types of implied contracts: contracts implied in law and contracts implied in fact. Unjust enrichment, the equitable remedy, is a contract implied in law. Farwest Steel Corp. v. Mainline Metal Works, Inc., 48 Wn. App. 719, 731, 741 P.2d 58 (1987) (quoting *Truckweld Equip. Co.* v. Olson, 26 Wn. App. 638, 646, 618 P.2d 1017 (1980)). A contract implied in law is one imposed by the courts because of an implied duty of the parties not based upon mutual assent. In contrast, contracts implied in fact are express legal contracts. They arise from a mutual consent and an intention to contract with the other party. Lynch v. Deaconess Medical Center, 113 Wn.2d 162, 165, 776 P.2d 681 (1989). A contract implied in fact requires a meeting of the minds, and an agreement of the parties arrived at from their conduct. *MacDonald v. Hayner*, 43 Wn. App. 81, 85, 715 P.2d 519 (1986); Eaton v. Engelcke Mfg., Inc., 37 Wn. App. 677, 680, 681 P.2d 1312 (1984). Because contracts implied in law are implied despite the absence of consent, recovery on that theory is, logically, limited. When consent is present, the full panoply of contract rights should exist.

Equitable remedies were appropriate in this case because Jim and Shannon did not have a contract -- actual or implied in fact -- with Judith. There was no mutual agreement or consent. In the absence of contract, Jim and Shannon would have had no basis at law to recover for their work. The doctrine of quantum meruit gave them a remedy. However, when the Court of Appeals held as a matter of law that the only measure of damages for constructed improvements to real property is the value of the work as if it were contracted for with a general contractor, the court applied quantum meruit as a contract implied in fact. In essence, the Court decided that, as a matter of law, equity requires Jim and Shannon to be treated as if they had explicitly contracted with Judith.

In doing so, the Court undermined the very need for contract. If the law requires persons recovering in quantum meruit to be compensated in the same manner as persons subject to explicit contracts, and prohibits consideration of other factors personal to them and to the benefitted party, individuals loose incentive to contract, and the distinction between contracts implied in law and those implied in fact is lost. If Jim and Shannon knew before hand that they would be paid as a general contractor with or without Judith's consent, they would have had no incentive to provide any of the

benefits that typically accompany the contractual construction relationship: an estimate the cost of the project, a specification of the type and quality of the work to be performed, a schedule for performance, or the terms of the relationship, everything that consent and a meeting of the minds might engender. This Court should not allow the distinction between equitable remedies and legal remedies to be lost.

## IV. CONCLUSION

In the absence of an error of law, abuse of discretion is not present when substantial evidence supports the trial court's decision. Here, however, the Court of Appeals did not determined that the trial court did not have good reason or substantial evidence for refusing to award Jim and Shannon the "supplemental amounts." Thus, the Court also did not decide that the facts in this particular case showed that "reasonable value" should have been measured only by what a general contractor would have charged Judith. Instead, using the guise that the trial court had made an error of law in misinterpreting the meaning of "reasonable value," the Court of Appeals stripped the trial court of its discretion, holding that "reasonable value" in the context of improvements to real property always equates to what a general

contractor would charge to do the work. In this way, the court was able to both reverse the trial court and impose a new award without ever reviewing the sufficiency of the evidence for an alternate measure of damages.

This Court should reverse the Court of Appeals. The trial court applied the correct legal standard. Accordingly, its decision should have been reviewed for substantial evidence. Because substantial evidence supported the trial court's decision, it should have been affirmed.

Respectfully submitted this 5th day of July, 2007.

BURGESS FITZER, P.S.

Bv:

TIMOTHY R. COSSELIN, WSB #13730

Attorneys for Respondent

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

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		<b>~</b>	3 2 <u>-</u>	MOTE
Remove & Replace Trim Texture Ceiling Paint Ceilings & Trim New Wallpaper New Underlayment & Carpet	Remove Underlayment & Carpet Rebuild Archways Repair Large Window Liner Replace Side Windows New French Door Assemblies Remove & Replace GWB Ceiling Remove & Replace Light Fixtures Remove & Replace Plates, Grilles & Diffusers Remove & Replace Insulation	Remove Underlayment & Carpet Remove & Replace GWB Walls Remove & Replace Insulation Remove Plates, Grilles, etc. Texture Walls Remove & Replace & Trim Paint Walls, Ceilings, Doors & Trim New Underlayment & Slate Tile	House (general) Replace Furnace Window Coverings Relocate Furnishings during Construction Daily Cleanup during Construction Subfloor New Gas Lines for Appliances & Fireplace Front Entryway	ואַכודםוםיסיםום
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			Sunset Air Home Depot Estimate 2 hours/week x 50 weeks Estimate 5 hours/week x 50 weeks Suburban Propane	

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

SCI.

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Remove & Replace Bath Subfloor Remove Underlayment & Carpet Remove Ceramic Tile Floor Remove & Replace GWB Walls Remove & Replace GWB Ceiling Remove & Replace Light Fixtures Remove & Replace Plates, Grilles & Diffusers	No Work Done S Bed/Bath	Office	New Underlayment & Pergo	Paint Walls, Ceilings & Trim	Remove, Strip, Refinish & Replace Doors	Texture Walls & Ceiling	Remove & Replace Insulation	Remove & Replace Plates, Grilles & Diffusers	Remove & Replace Light Fixtures	Remove & Replace GWB Ceiling	Remove & Replace GWB Walls	Remove Ceramic Tile Floor	Remove Underlayment & Carpet	SE Bed/Bath	New Underlayment & Pergo	Remove & Replace Trim	Paint Ceiling & Trim	Remove & Replace Insulation	Remove Underlayment & Carpet	Remove & Replace Subfloor	Dining Room	DESCRIPTION
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1.60 0.50 1.00 1.30 1.60 45.00 60.00	0.00	8.00	7.00	. 3.00 0.70	100.00	0.12	0.90	60.00	0.45	1.60	1.30	1.00	0.50		7.00	3.00	0.80	0.90	0.50	1.60		UNIT COST TO
\$104 \$64 \$65 \$650 \$283 \$45 \$60	\$0	\$544	\$1,232	\$480 \$650	\$400	\$111	\$836	\$60	<del>\$</del> 0	\$389	\$892	\$50	\$88		\$2,520	\$3 <u>0</u> 0	\$288	\$324	\$180	\$576		TOTAL COST
																						COMMENT

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

DESCRIPTION

QUANTITY UNIT UNIT COST TOTAL COST

COMMENT

SCI.

~ <del>~</del>	10	O	$\infty$
Kitchen Remove & Replace Subfloor Remove Underlayment & Flooring Remove & Replace Interior Walls	Sun Room Remove Floor Tile New Tile Floor & Base New Base Tile	Laundry Remove & Replace Subfloor Remove Underlayment & Flooring Patch Walls Remove & Replace GWB Ceiling Remove & Replace Light Fixture Remove & Replace Plates, Grilles & Diffusers Remove & Replace Insulation Texture Walls & Ceiling Remove, Strip, Refinish & Replace Doors Remove & Replace Trim Paint Walls, Ceilings & Trim New Underlayment & Tile	S Bed/Bath (cont) Remove & Replace Insulation Texture Walls & Ceiling Remove, Strip, Refinish & Replace Doors Remove & Replace Window Liners Remove & Replace Trim Remove & Replace Toilet Paint Walls, Ceilings & Trim New Underlayment & Pergo New Sheet Vinyl Flooring
<b>349</b> 349 349 150	<b>416</b> 416 416 416 100	75 40 75 1 75 1 1 40 360 360 360 360 360	742 692 4 40 120 120 127 692 127
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\$558 \$384 \$750	\$333 \$2,912 \$500	\$64 \$53 \$40 \$120 \$30 \$36 \$43 \$360 \$360 \$360 \$360	\$668 \$83 \$400 \$200 \$360 \$500 \$500 \$484 \$889 \$300

ITEM

DESCRIPTION

QUANTITY | UNIT | UNIT COST | TOTAL COST

COMMENT

# YOUNG RANCH CONSTRUCTION

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

	•	11
Remove & Replace Window Texture Walls & Ceilling Remove & Replace Trim Paint Walls, Ceilings & Trim New Underlayment & Carpet New Slate Tile @ Fireplace	Remove & Replace Subfloor Remove Underlayment & Flooring Remove & Replace GWB Walls Remove & Replace GWB Ceiling Remove & Replace Light Fixtures Remove & Replace Plates, Grilles & Diffusers	
1,657 SF 1,657 SF 1,657 SF 1,657 SF 528 SF 40 SF	558 SF 1,099 SF 1 LS 1 LS	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
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\$300 \$199 \$450 \$1,160 \$2,640 \$480	\$893 \$335 \$1,429 \$893 \$60 \$60	\$1,057 \$280 \$280 \$460 \$13,824 Lumbermen's Building Centers \$300 \$1,496 \$1,496 \$1,200 \$18,153 McKinney's Appliance, Black Diamond Roofing \$0 \$139 \$500 \$813 \$3,490

Page 4

ITEM

DESCRIPTION

QUANTITY | UNIT | UNIT COST | TOTAL COST

COMMENT

sci

# YOUNG RANCH CONSTRUCTION

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

							16															<del>2</del>					14		13
Texture Ceiling	Remove & Replace Toilet	Remove & Replace Insulation	Remove & Replace Plates, Grilles & Diffusers	Remove & Replace Light Fixtures	Remove & Replace GWB Ceiling	Remove Underlayment & Carpet	Master Bed/Bath	New Sheet Vinyl Flooring	New Underlayment & Pergo	Paint Walls, Ceilings & Trim	Remove & Replace Trim	Remove, Strip, Refinish & Replace Doors	Texture Walls & Ceiling	Remove Tub Enclosure	Remove & Replace Insulation	Remove & Replace Plates, Grilles & Diffusers	Remove & Replace Light Fixtures	Remove & Replace GWB Ceiling	Remove & Replace GWB Walls	Remove Ceramic Tile Floor	Remove Underlayment & Carpet	NW Bed/Bath (unfinished)	New Underlayment & Carpet	Paint Trim	Remove & Replace Trim	Remove Underlayment & Flooring	NW Haliway	No Work Done	Library
555 SF	1 EA	555 S F	1 LS	1 LS	555 S F	S	390 SF	55 SF	218 SF	953 SF	160 LF	4 EA	953 SF	ш	953 SF	1 LS	1 LS		680 SF	55 SF	218 SF	S	52 SF	90 LF	90 LF	52 S F	52 SF	C	• .
0.12	500.00	0.90	90.00	60.00	1.60	0.50		6,00	8.00	0.70	3.00	100.00	0.12	90.00	0.90	45.00	60.00	1.60	1.30	1.00	0.50		5.00	0.50	3.00	0.60		0.00	I I
\$67	\$500	\$500	\$90	\$60	\$888	\$195		\$330	\$1,744	\$667	\$480	\$400	\$114	\$90	\$858	\$45	\$60	\$437	\$884	\$55	\$109		\$260	\$45	\$270	\$31		\$O	

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

23	20	π	⇒ &	17	ITEM
Area next to Outbuilding/Garage ak & Remove Concrete Pads	Outbuilding/Garage New Gas Heater Gas Piping & Vent Paint Garage Doors	Driveway Pavers Remove & Replace Pavers Power Wash Old Pavers	Roof Remove & Replace Tile Remove & Replace Fireplace Cap Clean/Repair Gutters & Downspouts Paint Touchup	Master Bed/Bath (cont) Remove & Replace Insulation Remove, Strip, Refinish & Replace Doors Remove & Replace Trim Paint Walls, Ceilings & Trim New Underlayment & Carpet Remove Underlayment & Carpet Remove & Replace GWB Walls Remove & Replace GWB Ceiling Remove & Replace Insulation Texture Walls & Ceiling Remove & Replace Trim Paint Walls, Ceilings & Trim Paint Walls, Ceilings & Trim New Underlayment & Carpet	DESCRIPTION
2,650 S.F. Pa	1 E A E A	2,400 SF 1,200 SF 1,200 SF	6,000 SF 6,000 SF 1 EA 150 LF 1 LS		QUANTITY   UNIT   UN
1.50 Page 6	1,000.00 300.00 100.00	6.00 0.50	4.50 400.00 2.00 300.00		UNIT COST TO
\$3,975	\$1,000 \$300 \$500	\$7,200 \$600	\$27,000 \$400 \$300 \$300	\$500 \$300 \$600 \$1,950 \$1,950 \$416 \$416 \$416 \$374 \$30 \$374 \$50 \$180 \$291 \$480	TOTAL COST
				COMMEN	COMMENT

ITEM

# YOUNG RANCH CONSTRUCTION

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

SCI:

28	27	26	25	24	. 23	22	ITEM
Old Farm Garage Remove & Replace Metal Roofing Repair Gutters & Downspouts Repair/Replace Roof Strip Sheathing Remove Interior Electrical Wiring Misc Power Washing/Painting	Lagoons Strip and Remove Manure Spread Manure on Fields Excavate & Load from Building Site for Fill Excavate, Haul, Dump & Compact at Lagoons Spread, Compact & Grade Lagoon Fill	Original Farmhouse  Demo & Remove Wood Frame House  Demo & Remove Concrete Foundation	Building Site Grade Excavated Site	Additional Buildings  Demo & Remove Wood Frame Building  Demo & Remove Foundation Concrete  Demo & Remove Metal Building	2nd Outbuilding/Garage Remove & Replace Metal Roof Repair or Replace Gutters & Downspouts Remove & Replace Concrete Slab in Front Misc Power Washing/Painting	Water Well Remove & Replace Equipment	DESCRIPTION
820 SF 1,120 SF 1 LS 1,120 SF 1 LS 1 LS	10,000 SF 1 LS See Above See Above See Above See Above	1 LS See Above	1,100 SY 1,100 SY	2,400 SF 600 SF 600 SF 1,800 SF	3,700 SF 4,800 SF 200 LF 360 SF 1 LS	1	QUANTITY UNIT
2.00 300.00 0.50 200.00	26,200.00 0.00 0.00 0.00 0.00	4,760.00 0.00	1.00	2.00 2.00 3.00	2.00 4.00 3.00 500.00	2,610.00	UNIT COST TOT
\$2,240 \$300 \$560 \$200 \$200	\$26,200 S&JE> \$0 \$0 \$0 \$0	\$4,760 S& <i>JE</i> >	\$1,100	\$1,200 \$1,200 \$5,400	\$9,600 \$800 \$1,080 \$500	\$2,610 John's P	TOTAL COST
	S & J Excavation	S & J Excavation				John's Plumbing & Pumps	COMMENT

ITEM

DESCRIPTION

QUANTITY | UNIT | UNIT COST | TOTAL COST

COMMENT

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

33	32	ယ္	30	29
Perimeter Fencing Remove Old Fencing Repair Old Fencing Repair Old Gates New Barbed Wire, Steel/Wood Post Fencing New Metal Drive-Through Gates	Clearing Clear Fenceline Clear Stumps & Small Trees Rock Removal Remove Old Roofing Supplies & Debris Original Cleanup of Property	Guest House Interior Framing, Plbg, Elec, Insul & Finish Exterior Window & Misc Painting Repair & Paint Roof	Barn Add Beams/Shoring Remove & Replace Roof Shingles Remove & Replace Elec Power & Lighting New Exterior Concrete Slab New Locking Stanchions Misc Power Washing/Painting	2nd Farm Outbuilding Remove & Replace Metal Roofing New Concrete Slab New Wood Curbs New Locking Stanchions Misc Power Washing/Painting
10,000 1 1 20,142 5	1 40 100 1	600 1,200 1 980	2,800 1 5,600 2,800 525 50	3,200 4,150 1,590 60 60
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0.50 1,000.00 500.00 2.00 500.00	13,800.00 2,500.00 15.00 3,100.00 6,400.00	25.00 300.00 1.50	1,500.00 4.00 1.50 3.00 25.00 1,000.00	2.00 3.00 10.00 25.00 500.00
\$5,000 \$1,000 \$500 \$40,284 \$2,500	\$13,800 S & J Excavation \$100,000 S & J Excavation \$1,500 S & J Excavation \$3,100 S & J Excavation \$6,400 S & J Excavation	\$30,000 \$300 \$1,470	\$1,500 \$22,400 \$4,200 \$1,575 \$1,250 \$1,000	\$8,300 \$4,770 \$600 \$1,500 \$500

Construction Cost Estimate (including work performed or contracted by James & Shannon Young as noted)

	\$760,382		COST	TOTAL CONTRACTED CONSTRUCTION COST
	\$20,545 \$55,018			Bonds, Insurance, Business Taxes (3%) Washington State Sales Tax (7.8%)
	\$684,819			Subtotal
	\$59,292 \$32,610			Overhead & Profit (10%) Construction Contingency (5%)
	\$592,917			Subtotal Direct Construction Cost
	\$5,019 \$76,033 \$10,000	·		Mobilization/Demobilization (1%) Supervision, Tools & General Equipment (15%) Debris Disposal
	\$501,866			Subtotal
Home Depot, Commodities Unlimited, Quality Rock, Home Base, Cascade Sand & Gravel	\$12,000 \$6,000 \$2,226	6.00 3.00 2,226.00	2,000 LF 2,000 LF 1 LS	35 Road & Driveway Fencing/Landscaping Repair/Replace Wood Fencing Sections Paint Wood Fencing Landscaping
	\$6,960 \$1,200	12.00 300.00	580 LF 4 EA	34 Corrals New Corrals New Corral Gates
COMMENT	OTAL COST	UNIT COST T	QUANTITY   UNIT   UNIT COST   TOTA	ITEM DESCRIPTION

## NOTES:

- Estimate does not include ongoing maintenance and repair or costs associated with hazardous materials, permits, fees, assessments, surveying, testing and inspection, design, owner administration, or other nonconstruction 'soft' costs.
- N Estimated costs reflect reasonable year 2000 prices (as an average for work accomplished from approximately 11/97 through 12/02) from published references and other recent construction projects. All items with temments are estimated contractor bid costs.

FILED SUPERIOR COURT THURSTON COUNTY, WASH,

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BETTY J. GOULD, CLERK

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SUPERIOR COURT OF WASHINGTON FOR THURSTON COUNTY

JUDITH YOUNG,

Plaintiff,

NO. 03-2-00937-4

FINDINGS OF FACT AND CONCLUSIONS OF LAW

JAMES M. YOUNG and SHANNON YOUNG, husband and wife; and STATE OF WASHINGTON, DEPARTMENT OF LABOR & INDUSTRIES,

Desendants.

This matter came on regularly for trial on Monday, March 14 through Friday, March 18,

2005. The Court took a view of the premises and heard opening statements on Monday, March

14. The Court heard the testimony of witnesses on Tuesday, March 15, Wednesday, March 16,

and Thursday March 17. The Court heard closing arguments on Friday, March 18.

The Court considered the testimony of the following witnesses:

- Judith Young
- James Young
- Shannon Young
- Michael Summers

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Facsimile: (360): 0-00000616

FINDINGS OF FACT AND CONCLUSIONS OF LAW-I

RIGINA

Jan Henry 5. -

- Murphy Wagar 6.
- 7. William Knight, and
- Gene Weaver 8.

In addition, the Court admitted numerous exhibits into evidence as shown on the list which is attached hereto as Exhibit A and incorporated by reference herein.

The Court issued its oral decision on Wednesday, March 30, 2005 at 11:00 a.m. A copy of the transcript of the Court's oral decision is attached hereto as Exhibit B and incorporated by reference herein.

After the Court rendered its oral decision, but prior to entry of these findings of fact, conclusions of law, and judgment, the Court heard:

- Jim and Shannon Young's Motion for Reconsideration re Double Credit for ServPro Invoice:
- Jim and Shannon Young's Motion for an Award of Attorney's Fees Related to Late Disclosed Opinions of Gene Weaver;
  - Judith Young's Motion for Clarification Regarding Offset of Delinquent Interest Payments;

A copy of the Court's ruling on those motions is incorporated by reference herein.

Based on the foregoing, the Court hereby enters Findings of Fact and Conclusions of Law as follows:

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Olympia, Washing 0-000006 Facsimile: (360) >43-0130

## FINDINGS OF FACT

## **PARTIES**

- The plaintiff, Judith Young, is a single individual.
- Judith Young resides in a mobile home on an approximately 200 acre piece of property located in rural Georgia.
  - Judith Young is independently wealthy.

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- The defendants, James M. ("Jim") and Shannon Young, are a married couple.
- Jim Young is a licensed and bonded contractor engaged in the businesses of timber cutting, clearing, grading, dozing, and concrete slab construction.
  - Shannon Young is not currently employed outside of the home.
  - Jim and Shannon Young have four children.

## RELATIONSHIP PRIOR TO PURCHASE OF THURSTON COUNTY PROPERTY

- Judith Young is Jim Young's aunt.
- Although they had previously been acquainted, Judith Young and Jim and Shannon Young began developing a close relationship in 1993 when they all traveled to Minneapolis, Minnesota at the time of Judith Young's mother's last illness and death.
- Between 1993 and 1997, Judith Young and James and Shannon Young kept in regular contact over the telephone.
- Throughout this time, and until they moved onto the Thurston County property, Jim and Shannon Young lived in a house which they owned in Shelton, Washington.

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FINDINGS OF FACT AND CONCLUSIONS OF LAW-3

12. In 1997, Jim and Shannon Young purchased an unimproved piece of property located in the Nisqually area of Thurston County with the intent of constructing a log home upon the property and moving there.

## **NOVEMBER 1996 LOAN**

- 13. In November 1996, Judith Young lent Jim and Shannon Young \$150,000.00. Jim and Shannon Young agreed to make interest only payments in the amount of \$850.00 per month until November 2006, at which time the principle balance became become due and payable.
- 14. Jim and Shannon Young made the monthly interest payments through May, 2002, but have not made any interest payments on the debt since that date.

## GEORGIA OTTER FACILITY

- 15. For many years prior to 1998, Judith Young has managed an otter conservation facility located upon her property in Georgia.
- 16. Since 1993, Judith has left the otter conservation center overnight on only four occasions: on her mother's death, on her father's death, to attend her deposition in this case, and to attend the trial of this case.
- 17. In 1997, the otter conservation facility consists of approximately five temporary 12' x 24' enclosed steel and wire cages set in concrete, covered by tin roofs, and one larger, more permanent, in-ground pen that was approximately four times the size of the temporary pens. The otter conservation facility also had a food preparation area and related facilities.
- 18. Many of the buildings and facilities on Judith's property, including buildings, pens and other facilities used in connection with her otter conservation center, were in substantial need of maintenance and repair.

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19. In 1997, and at all times since, Judith Young has kept numerous animals on her property in Georgia in addition to her otters, including horses, llamas, dogs, cats, and birds.

## 1997 VISIT BY JIM AND SHANNON YOUNG

- 20. In 1997, Jim and Shannon Young, for the first time, visited Judith at her property in Georgia, and stayed with Judith Young for approximately one week.
- 21. Prior to and during Jim and Shannon Young's 1997 visit to Judith Young's property in Georgia, Judith Young had told Jim and Shannon Young she did not like her neighbors, did not like living in Georgia, and that she wanted to move herself, her otter conservation center, and her animals elsewhere.
- 22. During their visit to Judith Young in Georgia in 1997, Jim and Shannon Young installed a concrete slab underneath Judith Young's garage near her mobile home. Jim and Shannon Young also did other work repairing and maintaining Judith Young's property.
  - 23. Jim and Shannon Young did this work without any intent that they be paid for it.
- 24. Judith Young discussed with Jim and Shannon Young the possibility of moving to Washington state.
- Judith Young had told Jim Young she wanted to find a property to move to with natural springs, because well water gave her otters gall stones.

# PURCHASE OF THURSTON COUNTY PROPERTY

- 26. In the spring of 1998, Jim Young was asked to hay certain property located in Thurston County, Washington (the "Thurston County property").
- 27. The Thurston County property had not been lived on and properly maintained for about ten years.
  - 28. The Thurston County property had a house ("the Ranch House") located on it.

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- 29. Although it was structurally sound, the Ranch House was in poor condition. The roof had leaked, which had caused water damage to much of the interior dry-wall, carpeting, and flooring. Most of the appliances and toilets did not work.
- 30. In addition to the Ranch House, there were a number of outbuildings and facilities located on the Thurston County property. These outbuildings and facilities included a garage, a shop building, a three story barn, two manure lagoons, an old, derelict farm house, a granary, and several smaller outbuildings, some of which were derelict.
- 31. All of these buildings had not been maintained during the period the property had been left vacant, such that all the buildings were in substantial need of maintenance and repair.
- 32. Because the property had not been occupied or cared for for several years, the land itself was in a run-down condition.
- 33. The fields on the property were full of rocks and stumps. There was some fencing on the property, but it was incomplete and in poor repair. The roads on the property had not been maintained. Numerous cars had been abandoned on the property. There was a substantial amount of debris left in the outbuildings and scattered throughout the property. Tansy (a noxious weed subject to control by the Thurston County Noxious Weed Control Authority) was growing on the property.
- 34. At the time Jim Young was asked to hay the Thurston County property, its owner had listed the property for sale.
- 35. The owner of the property had employed Jan Henry, a licensed real estate agent who had been involved in the purchase and sale of real estate in Thurston County for many years, to assist in the marketing and sale of the property.

- 36. Jim Young did not actually hay the Thurston County property because the fields were too full of rocks to permit him to use his haying equipment.
- 37. However, Jim and Shannon Young brought the Thurston County property to the attention of Judith Young.
- 38. Despite the poor condition of the property, Jim and Shannon Young believed that the property had characteristics that might make it desirable for Judith Young.
- 39. The property was about as large as Judith Young's property in Georgia, and thus would afford her the privacy that she desired.
- 40. There were also natural springs located upon the property, which Judith Young desired to use to supply water for her otters.
- 41. Jim and Shannon Young fully described the Thurston County property to Judith Young, including both its current run-down condition and its potential for development.
  - 42. Jim and Shannon Young also sent Judith Young numerous pictures of the property.
- 43. Judith Young discussed with Jim and Shannon Young plans for improving the property for her use.
- 44. Judith Young asked Jim and Shannon Young to do, and Jim and Shannon Young agreed that Jim and Shannon Young would do, the work necessary to fix up the property for Judith Young.
- 45. Judith Young agreed that Jim and Shannon Young would do all the work necessary to prepare the Thurston County property for Judith's, her otters', and her other animals' use, prior to Judith Young moving out to the Thurston County property.

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- 46. Judith Young told Jim and Shannon Young that even after Judith Young had moved onto the Thurston County property, that they should continue to live nearby, and that they should continue to assist her in improving and maintaining the property, and operating her otter facility.
  - 47. Judith Young decided to purchase the Thurston County property.
- 48. Pursuant to Judith Young's instructions, in June 1998 Jim Young submitted written offers to purchase the Thurston County property.
- 49. The owner of the Thurston County property received several offers to purchase the property at prices comparable to the prices offered by Judith Young. However, the owner elected to accept Judith Young's offers to purchase the property because Judith Young's offers were not contingent upon financing.
- 50. In June and July 1998, after Jim Young had submitted offers to purchase the Thurston County property on behalf of Judith Young, but before for the sale of the Thurston County property to Judith Young had closed, Jim Young traveled, at Judith Young's request, to Judith Young's property in Georgia to perform further work for Judith Young upon her property there.
- 51. Jim Young had an acquaintance, Murphy Wagar, travel with him to Georgia to assist him in performing the work that Judith had requested him to do upon her property there.
- 52. During the course of this visit, Jim Young discussed with Judith Young the issue of how he and Shannon Young would be paid for the work he and Shannon Young had been and would continue to be doing for Judith Young, both to fix up the Thurston County property and for the work that Judith Young had requested him to do to improve her property in Georgia.
- 53. As a result of his conversations with Judith Young, Jim Young reasonably and in good faith formed the belief that Judith Young had agreed to pay him for the work that Judith

Young had asked Jim and Shannon Young to do both on the Thurston County property and her property in Georgia by buying Jim and Shannon Young a property of their own near the Thurston County property.

- 54. Judith Young purchased the Thurston County property without ever having herself scen the property.
- 55. Because Judith Young did not want to leave her otters in Georgia, Judith Young executed a power of attorney authorizing Shannon Young to sign the necessary documentation to close the purchase and sale of the Thurston County property on her behalf.
- 56. The purchase of the Thurston County property closed in late July/early August, 1998.
- 57. Judith Young paid a total purchase price for the Thurston County property of \$1,050,000.00.
- 58. The \$1,050,000.00 purchase price of the property reflected the fair market value of the property at the time of its acquisition by Judith Young.
  - 59. The legal description of the Thurston County property is:

## Parcel A:

The west half of the Northeast quarter, and that part of the east quarter of the Northwest quarter of Section 14, Township 16 North, Range 2 West, W.M., lying Northerly of Creek; excepting therefrom county road known as 143rd Avenue (formerly McDuff Road) along the North boundary.

### Parcel B:

Parcel 1 of Large Lot Subdivision No. LL-0525, as recorded June 23, 1989 in Volume 3 of Large Lot Subdivision, pages 451 through 453 inclusive, under Recording No. 8906230062, Records of Thurston County Auditor.

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## Parcel C:

Parcel 2 of Large Lot Subdivision No. LL-0525, as recorded June 23, 1989 in Volume 3 of Large Lot Subdivisions, pages 451 through 453 inclusive, under Recording No. 8906230062, Records of Thurston County Auditor.

- 60. The property is approximately 186 acres in size.
- 61. At the time of the closing of the sale of the Thurston County property, Judith Young and Jim Young's names were put onto the title to the property.
- 62. Jim Young's name was put on the title with the knowledge and consent of Judith Young.
- 63. Jim Young's name was put on the title in the good faith belief that this would facilitate the acquisition of the permits and approvals be necessary to construct the otter pens and related improvements upon the property, and to obtain the permits necessary to move Judith's otters to Washington state.
- 64. At the time of the purchase of the Thurston County property, Judith Young had no plans to use it, rent it, or have anyone live upon it before she moved herself, her otters, and her other animals onto it.

# JIM YOUNG'S WORK ON GEORGIA PROPERTY

- 65. Between June/July 1998 and March 2002, Judith Young periodically requested that Jim Young travel to her property in Georgia in order to have him perform further work on her property there.
- 66. Between June/July 1998 and March 2002, Jim Young traveled to Judith Young's Georgia property, at her request, on at least 12 separate occasions in order to perform work for Judith Young on her property in Georgia.
  - 67. Each of these visits lasted at least a week. Some lasted substantially longer.

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68. During these visits Jim Young built five new otter pens, repaired and layed concrete for six additional pens, installed a concrete pad in front of the otter pens, installed a septic system for the otter conservation center office, helped set up the office and replaced the floor of the office, performed road repair work, installed the foundation of a dog barn, assisted with the installation of a new well, cleared approximately 40 acres of land, and performed miscellaneous general labor including the mowing of fields, repairing of fencing, and the performance of plumbing and electrical work upon Judith Young's house.

## IMPROVEMENTS TO THURSTON COUNTY PROPERTY

- 69. Shortly before the closing of the purchase, the Thurston County property was vandalized.
- 70. Prior to the episode of vandalism, Judith Young and Jim and Shannon Young had not discussed the possibility of anyone living on the property prior to Judith Young moving herself, her otters and her other animals onto it.
- 71. However, after the vandalism, Judith Young agreed that Jim and Shannon Young and their family should move onto the property, in order to prevent additional acts of vandalism.
- 72. Judith Young also understood that Jim and Shannon Young's move onto the property would facilitate Jim and Shannon Young's efforts to clean up, improve, and get the property ready for Judith Young's planned move with her otters and other animals onto the property.
- 73. Judith Young never asked Jim and Shannon Young to pay rent, either at the time they first moved onto the property, or at any time thereafter.
- 74. Jim and Shannon Young began cleaning up the Thurston County property, improving it, and getting it ready for Judith Young's move onto the property.

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- 75. As part of this effort, Jim and Shannon Young, acting in the good faith, reasonable belief that this was within the scope of the work which Judith Young had asked them to do, performed all of the work to improve the property that is described in defendants' Exhibit 87.
- 76. The Court specifically find that defendants' exhibit 87 accurately describes the work performed by Jim and Shannon Young on the property between the time when Judith Young originally purchased the Thurston County property and the time of trial.
- 77. The description and enumeration of the work contained in Defendants' Exhibit 87 is incorporated by reference herein.
- 78. All of the work which Jim and Shannon Young performed on the Thurston County property was of good and workmanlike quality or better, and was of at least the quality or better than what Judith Young would have be obtained had Judith Young hired a contractor to perform similar work.
- 79. Jim and Shannon Young either performed all the work on the Thurston County property themselves, or, to the extent they paid for or bartered with others to provide materials, services, or labor, supervised the work.
- 80. Jim and Shannon Young either owned or obtained the heavy equipment, machinery, and tools that were used to improve the Thurston County property.
- 81. Jim and Shannon Young's efforts initially focused on improving the Thurston County property, cleaning up the grounds, clearing the area where the otter pens were to be installed, and improving the outbuildings.
- 82. Between 1998, when the sale of the property closed and the end of 2000, Jim and Shannon Young paid all of the expenses associated with the improvement and upkeep of the Thurston County property.

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- 83. By approximately the end of calendar year 2000, Jim and Shannon Young had done substantially all the work to the outbuildings and grounds described in Defendants' Exhibit 87. The only work described in Defendant's Exhibit 87 which Jim and Shannon Young had not substantially finished was the remodeling and upgrading of the Ranch House.
- 84. Shortly after Jim and Shannon Young occupied the Ranch House, they made a limited number of repairs to it. They replaced the roof. They addressed the mold that had grown up where the drywall and floors had become wet. They removed the rugs, leaving plywood floors exposed. They repaired the old, existing toilets and appliances.
- 85. After Jim and Shannon Young had made these limited repairs to the Ranch House, Jim and Shannon Young did not make further substantial repairs to the Ranch House until November 2001, as described below.
- 86. The Thurston County property had no fair market rental value in light of the condition it was in at the time it was first occupied by James and Shannon Young.

## CONTACT BETWEEN PARTIES

- 87. After the purchase of the Thurston County property had closed, Judith Young and Jim and Shannon Young kept in constant contact.
  - 88. Originally, this contact occurred primarily by telephone.
- 89. Later, in approximately mid-2000, after Jim and Shannon acquired a computer with an Internet connection, this contact also occurred via e-mail. Even then, the parties continued to constantly call one another.
- 90. Jim Young and Judith Young would also discuss the work Jim and Shannon Young were doing during Jim Young's frequent trips to Georgia to work on her property.

- 91. Judith Young was at all times informed and aware of the work that Jim and Shannon Young were performing on the Thurston County property.
- 92. At no time prior to the filing of this complaint did Judith ever advise Jim and Shannon Young that she objected to the work that they were performing on her property, display dissatisfaction with the work, instruct them to stop performing the work, or the like.

### MAINTENANCE

- 93. From the time when Jim and Shannon Young first moved onto the property until the time of trial, Jim and Shannon Young have consistently and actively worked to maintain the house, the outbuildings, and the property in good condition.
- 94. Jim and Shannon Young performed a substantial amount of work maintaining the property.
- 95. The work Jim and Shannon Young performed in order to maintain the property is not incorporated into the list of improvements for which Jim and Shannon Young are seeking to recover under a theory of unjust enrichment, as described in Defendants' Trial Exhibit 87.
- 96. To the extent that the Thurston County property may have had a rental value, the work that Jim and Shannon Young put in in order to maintain the property equaled or exceeded the fair market rental value of the property.

#### REIMBURSEMENTS

97. Between the closing of the sale and the end of 2000, Jim and Shannon Young periodically requested that Judith Young reimburse them for the property taxes and the insurance that they had paid for the Thurston County property, and Judith Young did reimburse them for the property taxes and insurance.

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- 98. In April 2000, Jim Young seriously injured himself with a chain saw. This interfered with his ability to carn income in that year.
- 99. In December 2000 and January 2001, Judith Young asked Jim Young to travel to Los Angeles, first to check on the health of her father, and then to attend his funeral together with her.
- 100. Judith Young then asked Jim Young to travel to Georgia to perform further work on her property there for her.
- 101. Because of the impact on their finances caused by Jim Young's injury in April 2000, and because Judith Young had asked Jim Young to travel away from Thurston County, on her behalf, for an unusually long period of time, Shannon Young for the first time asked Judith Young for reimbursement for some of the out-of-pocket expenses which Jim and Shannon Young had incurred in improving the Thurston County property.
- 102. Judith Young agreed to reimburse Jim and Shannon Young for some of the out-of-pocket expenses which Jim and Shannon Young had incurred.
- 103. On January 18, 2001, Judith Young wired Jim and Shannon Young the sum of \$52,984.41.
- 104. Of this amount \$35,250.00 was reimbursement for out-of-pocket expenses that Jim and Shannon Young had incurred in performing work upon and improving the Thurston County property.
- 105. The balance of the funds wired by Judith Young to Jim and Shannon Young in January 2001 was for reimbursement for property taxes, insurance, and for the cost of a survey Judith Young had directed Jim Young to have performed on her property.

- 106. In February 2001, after Judith Young made this payment, Jim Young traveled to Georgia to Judith Young's property and performed further work for her there.
- 107. In March 2001, Judith Young reimbursed Jim and Shannon Young \$6,009.90 for work that had been performed to a well located upon the Thurston County property.

### CATTLE RANCH AGREEMENT

- 108. Sometime in 2000, Judith Young made the decision that she was not going to move out to the Thurston County property after all.
- 109. However, Judith Young did not immediately communicate her decision to Jim and Shannon Young. Judith Young continued to permit Jim and Shannon Young to continue to work to improve the Thurston County property, and never suggested or directed Jim and Shannon Young to stop performing work on the repairing and improving the property.
- 110. By April 2001, Jim and Shannon Young had begun to suspect that Judith Young had decided not to move out to the Thurston County property after all.
- 111. Jim and Shannon Young raised with Judith Young the possibility of developing the Thurston County property into a working cattle ranch.
- 112. After discussing this proposal for a period of approximately two months, both Judith Young and Jim and Shannon Young each in good faith formed the belief that they had reached an agreement.
- 113. Jim and Shannon Young reasonably and in good faith believed and understood that their agreement with Judith Young to develop the property into a working cattle ranch included the following:
  - Judith Young was to contribute \$150,000.00 in cash, and a one half interest in the property;

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119(a) At an times pertaining to the maners referenced in these Findings, Judith young acted in good faith as well.

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120. The total amount of property taxes which Jim and Shannon Young paid for the Thurston County property during this time period was \$10,677.00.

121. Beginning in June of 2001, and continuing up to the time of trial, Jim and Shannon Young paid to have the Thurston County property insured.

# FLOOD AND RANCH HOUSE REMODEL

- 122. In October 2001, a pipe burst in the interior of the Ranch House.
- 123. Jim and Shannon made a claim upon their insurance on account of the resulting
- 124. Their insurer directed ServPro, a contractor specializing in flood restoration and repair, to prepare an estimate for the work necessary to dry out and repair some of the flood damage.
  - 125. ServPro prepared an estimate for its work totaling \$19,914.92.
- 126. The insurer subsequently issued a check made payable jointly to Jim and Shannon Young and ServPro.
- 127. Shannon Young cashed the insurer's check, which she deposited in Jim and Shannon Young's bank account.
- 128. Shannon Young then immediately wrote a check to ServPro for the work that it had performed.
- 129. The work performed by ServPro in response to the flood, for which the insurer paid Jim and Shannon Young, and for which Jim and Shannon Young paid ServPro, constituted work that was not included in work described by Michael Summers in Defendants' Exhibit 87.
- 130. Prompted by the October 2001 flooding incident, Jim and Shannon Young began to substantially remodel and improve the interior of the Ranch House.

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- 131. The work Jim and Shannon Young performed included all the work described as line items 2-17 of Defendants' Exhibit 87.
  - 132. Jim and Shannon Young had substantially completed all this work by March 2002.

## SECOND REIMBURSEMENT

- 133. In February, 2002 Judith Young again asked Jim Young to travel to Georgia to perform work for her on her property there.
- 134. On this particular occasion, Judith Young wanted Jim Young to promptly install a large, permanent, in-ground ofter pen that would require Jim Young to remain in Georgia for an extended period of time.
- 135. In light of the fact that Judith Young had against asked Jim Young to spend an extended period of time away from Thurston County, Shannon Young again asked Judith Young to reimburse Jim and Shannon Young for some of the out-of-pocket expenses that they had incurred remodeling the ranch house.
- 136. In order to induce Jim Young to travel to Georgia to meet her schedule, Judith agreed to reimburse Jim and Shannon Young for these expenses.
- 137. Shannon Young created a list of out-of-pocket expenses that Jim and Shannon Young had paid in connection with the remodel of the Ranch House.
- 138. Shannon Young inadvertently included the ServPro invoice in the list of out-of-pocket expenses which she created and submitted for reimbursement.
- 139. In February 2002, in response to Shannon Young's list, Judith Young had \$87,597.00 wired to Jim and Shannon Young.
- 140. In March of 2002, Jim Young traveled to Georgia and installed the large, in-ground otter pen for Judith Young on her property in Georgia.

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## JUDITH YOUNG LETTER AND RESPONSE

- In August, 2002, Judith Young hired an attorney in Scattle in order to prepare the documentation necessary to take Jim Young's name off of the title to the Thurston County
- This attorney sent a letter enclosing the documentation to Jim Young in September,
- In response, Jim and Shannon Young had their attorney send Judith Young's attorney a letter describing the cattle ranch agreement as they understood it.
- Shortly thereafter, Judith Young stopped communicating with Jim and Shannon Young.

## SALE OF HORSE

- In the fall of 2002, after Judith Young had stopped communicating with Jim and 145. Shannon Young, Jim and Shannon Young sold Judith Young's horse, Tuffy.
  - 146. The sale price was \$2,000.00.

#### THE LAWSUIT

- In May, 2003, Judith Young filed her complaint in this action. 147.
- In that complaint, Judith Young asked the Court to quiet title to the property in her 148. name, sought to eject Jim and Shannon Young from the Thurston County property, asked the Court to find Jim and Shannon liable for converting her property, and asked for an award of damages.
  - In June 2003, Jim and Shannon Young filed an answer and counterclaim.
- In their counterclaim, Jim and Shannon Young asserted a claim under the theory. of unjust enrichment for the improvements that they had made to Judith Young's property.

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- 151. In September, 2004, the Court heard the parties' cross-motions for summary judgment. The Court granted the Defendants' Motion to Dismiss Judith Young's claim for conversion and damages. Otherwise the Court denied the cross-motions.
- 152. Although it had not been addressed by the pleadings in this matter, at the time of trial both parties sought to introduce evidence pertaining to Judith Young's November 1996 loan of \$150,000.00 to Jim and Shannon Young, and of the payments Jim and Shannon had made with respect to that indebtedness.
- 153. The issue of Jim and Shannon Young's indebtedness to Judith Young pursuant to that 1996 loan was tried to the Court with the consent of both parties.

#### TRIAL WITNESSES 5

- 154. The trial of this matter occurred in March of 2005.
- 155. At the trial, Jim and Shannon Young presented the cost estimate and testimony of Michael Summers, a professional cost engineer.
- 156. Mr. Summers described and provided an estimate of the cost that Judith Young would have incurred to have the work performed by Jim and Shannon Young performed by a third party.
- 157. The Court specifically finds Michael Summers' testimony, opinions, and cost estimate (Defendants' Exhibit 87) to be accurate and credible.
  - 158. The defendants also presented the testimony of Jan Henry.
- 159. Ms. Henry offered her opinion as to the fair market value of the property at the time of its original acquisition by Judith Young.
- 160. In her opinion, the Thurston County property's \$1,050,000 sale price accurately reflected its fair market value at the time.

- 161. In addition, Jan Henry opined that the Thurston County property is currently worth between \$2.2 and \$2.5 million.
- 162. Jan Henry further opined that approximately \$300-\$400,000 of the increase in the value of the property would have occurred even if Jim and Shannon Young had never performed any work on the property.
- 163. The Court specifically finds Jan Henry's testimony and opinions to be accurate and credible.
  - 164. The plaintiff presented the testimony of Gene Weaver.
- 165. Mr. Weaver, who is a licenced real estate agent, testified that in his opinion the current fair market value of the property is approximately \$1,150,000.00.
- 166. However, the Court finds that the comparable sales upon which Gene Weaver based his opinion as to the value of the property were not truly comparable, and his testimony was otherwise unreliable.
- 167. The Court specifically finds that Mr. Weaver's testimony and opinions are not credible, and rejects them.

## FACTUAL FINDINGS RE: UNJUST ENRICHMENT

- 168. Judith Young asked Jim and Shannon Young to perform work upon the Thurston County property.
- 169. Judith Young was at all times aware of the work that Jim and Shannon Young were performing at the Thurston County property.
- 170. Between July 1998 and March 2005, Jim and Shannon Young performed work improving the Thurston County property that substantially enhanced its value.

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- 171. It would be unjust for Judith Young to retain the value by which the work performed by Jim and Shannon Young has enhanced the Thurston County property without paying Jim and Shannon Young therefore.
- 172. Beginning in 1998, Judith Young repeatedly asked Jim Young to travel to Georgia to perform work upon her property there, and Jim Young did so.
- 173. Judith Young was at all times aware of the work that Jim Young was performing at her Georgia property.
- 174. Between July 1998 and March 2005, Jim Young performed work improving Judith Young's Georgia property that substantially enhanced its value.
- 175. It would be unjust for Judith Young to retain the value by which the work performed by Jim Young have enhanced the Georgia property without paying Jim Young therefore.
- 176. Any finding of fact more properly characterized as a conclusion of law is hereby adopted as such.

## **CONCLUSIONS OF LAW**

Based on the foregoing findings of fact, the Court hereby enters the following conclusions of law:

#### QUIET TITLE

1. The Court should enter an order quieting title to the Thurston County property in the name of Judith Young.

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## UNJUST ENRICHMENT-RIGHT TO RECOVER

- 2. Jim and Shannon Young performed work for Judith Young upon her properties in Thurston County and in Georgia to Judith Young's knowledge, which have substantially enhanced the value of those properties.
- 3. Judith Young, by asking Jim and Shannon Young to perform work improving her properties, impliedly promised to pay therefore.
- 4. It would be unjust for Judith Young to retain the benefit of Jim and Shannon Young's work without having to pay Jim and Shannon Young therefore.

# UNJUST ENRICHMENT--MEASURE OF DAMAGES--THURSTON COUNTY PROPERTY

- 5. In an unjust enrichment case, the appropriate measure of damages is generally the greater of: (1) the cost the owner would incur for the property owner to obtain the same services from a third party; and (2) the amount by which the services provided have increased the value of the property.
- 6. However, under the particular circumstances of this case, the Court declines to adopt that measure of damages.
- 7. Instead, the Court concludes the gross value of the work related to the Thurston County property for which Jim and Shannon Young should be entitled to recovery under the theory of unjust enrichment is \$501,866.00.
- 8. In concluding that Jim and Shannon Young should recover based on a gross value of \$501,866.00, the Court considered the following factors:
- A. Michael Summers, the cost engineer, whose testimony the Court has generally accepted as credible, testified that it would have cost Judith Young approximately

\$760,382.00 in calendar year 2000 dollars to hire a general contractor to perform the same work Jim and Shannon Young in fact performed to improve her property, as set forth in his cost estimate (Defendants' Trial Exhibit 87).

- B. Under the circumstances of this case, the Court concludes that Jim and Shannon Young should not be entitled to recover the general contractor's costs identified on page 9 of Mr. Summers' estimate (including mobilization/demobilization costs; the cost of providing supervision, tools and general equipment; the cost for debris disposal; a markup for overhead and profit; and construction contingency; the cost of bonds, insurance and business taxes; and the cost of Washington State sales tax).
- C. Therefore, the Court limits Jim and Shannon Young's recovery to the amount of \$501,866.00.

# UNJUST ENRICHMENT-MEASURE OF DAMAGES-GEORGIA PROPERTY

- 9. The Court concludes the value of the work that Jim Young performed on the Georgia property, for which he is entitled to recover, is \$40,000.00.
  - 10. In reaching this conclusion, the Court considered the following factors:
- A. The Court made no award for the work Jim Young did in clearing land on Judith Young's Georgia property. Clearing land was not really a central goal of what Judith Young was asking Jim Young to do in regards to helping her on the Georgia property.
- B. The Court concludes that Mr. Young is entitled to recover \$30,000.00 for his work building five new otter pens, plus an additional \$10,000.00 for other work that was done on the Georgia property, including but not limited to the foundation work around setting up an office and various road repairs.

#### RECOVERY OF TAXES PAID

11. The Court concludes Jim and Shannon Young are in addition entitled to recover the \$10,677.00 in real property taxes they paid on the Thurston County property, for which they have not been reimbursed.

#### **OFFSET**

- 12. The Court further concludes that it should offset from the gross amount which it concludes Jim and Shannon Young are entitled to recover with respect to the Thurston County and Georgia properties payments relating to this work previously made by Judith Young to Jim and Shannon Young.
  - 13. These payments include the following:

Date	Amount
January 2001	\$35, 250.00
March 2001	\$6,009.00
June 2001	\$150,000.00
February 2002	\$87,597.00
TOTAL	\$278,856.00

- 14. In addition, the Court concludes that it should offset the \$2,000.00 Jim and Shannon Young received from the sale of Judith Young's horse "Tuffy."
- 15. In addition, the Court concludes that it should offset the \$150,000.00 principle balance due and owing on Judith Young's November 1996 loan to Jim and Shannon Young.
- 16. The Court concludes that the offset with respect to the November 1996 loan should be treated as if it occurred in March of 2002, such that Judith Young is not entitled to collect further interest that has accrued upon that loan since that date.

17. In reaching this conclusion, the Court considered the following factors:

A. The November 1996 loan and Jim Young's performance of the work for which they are entitled to an offset are closely related. Jim and Shannon Young were encouraged to perform work for Judith Young, both on her Georgia property and upon the Thurston County property, by the fact that Judith Young had extended this loan.

- B. Jim and Shannon Young had completed substantially all of the work for which they are seeking to recover by way of unjust enrichment by March of 2002.
- C. Michael Summers estimate of what it would have cost Judith to hire subcontractors to perform the work which Jim and Shannon Young in fact performed on the Thurston County property (Defendants' Trial Exhibit 87), which the Court has accepted as factually accurate, is expressed in calendar year 2000 dollars. Mr. Summers testified that his cost estimate would have been 15%-20% hirer had it been expressed in calendar year 2005 dollars.
- D. In light of the foregoing, the Court, in the exercise of its discretion, concludes that the offset of the \$150,000.00 on account of Jim and Shannon Young's improvements to the property should be treated as having occurred in March 2002, thereby extinguishing any obligation that Jim and Shannon Young may have to pay interest payments accruing since that date.
- 18. The Court concludes it should award Jim and Shannon Young \$13,600.50 in fees incurred in responding to the late-disclosed opinions of Gene Weaver for the reasons set forth in the Court's Order Granting Motion for an Award of Attorney's Fees Related to Late Disclosed Opinions of Gene Weaver.

19. Therefore, the Court concludes that after accounting for these offsets, the total amount which the Court awards to Jim and Shannon Young to account for the value by which the work performed by Jim and Shannon has enhanced the value of Judith's property, is as follows:

Total Judgment to James and Shannon Young	\$135,287.50
Fees Relating to the Late Disclosed Opinions of Gene Weaver	+\$ <del>13,600.50</del>
Offset for November 1996 Loan	-\$150,000.00
Offset for Sale of Horse	-\$2,000.00
Offset for Reimbursement Payments Already Made by Judith Young	-\$278,856.00
Award for Real Estate Taxes Paid	+\$10,677.00
Award with Respect to Georgia Property	+\$40,000.00
Award with Respect to Thurston County Property	\$501,866.00

# RENTAL VALUE CLAIM

20. The plaintiff, Judith Young has asked the Court to award her an offset based on her claim that there is a rental value associated with the Thurston County property. The Court concludes that it should not award Judith Young any such offset.

- 21. In reaching this conclusion, the Court considered the following factors:
- A. Judith Young never asked Jim and Shannon Young to pay rent and never intended that the Thurston County property generate a rental income;
- B. There was no evidence establishing the fair market rental value of the Thurston County property in light of its condition at the time Jim and Shannon Young first occupied it;
- C. It would be unfair to Jim and Shannon Young for Judith Young to recover and enhanced rental value in light of the improvements made to the Ranch House by Jim and Shannon Young. This would effectively permit Judith Young to charge Jim and Shannon Young

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FINDINGS OF FACT AND CONCLUSIONS OF LAW-29

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